

THE MONITORING ASSOCIATION



VIRTUAL ATTENDEE BAG



Claim your prize money at TMA's 2023 Virtual Mid-Year Meeting!

TMA will offer several games during the 2023 Virtual TMA Mid-Year Meeting with \$625 in Amazon Gift Cards as Prizes. Participate and enter for your chance to win!
Entries must be submitted to meetings@tma.us by 10:00am EDT, Thursday, April 20.

Virtual Registration Bag Contest

Prizes awarded by raffle from entrants that match icons embedded in the sponsor sheets included in the virtual bag. Find the images and match them to the correct company name on the answer sheet. Submit your completed answer sheet to meetings@tma.us, along with your name, company and email. **Entries must be submitted by 10:00am EDT, Thursday, April 20.**

1st Prize: \$75 Amazon Gift Card **2nd Prize:** \$50 Amazon Gift Card **3rd Prize:** \$25 Amazon Gift Card

Sponsorship Trivia Quiz Contest

Prizes awarded by raffle from entrants that select the correct answer to the Trivia Contest questions. Submit your completed answer sheet to meetings@tma.us, along with your name, company and email. **Entries must be submitted by 10:00am EDT, Thursday, April 20.**

1st Prize: \$75 Amazon Gift Card **2nd Prize:** \$50 Amazon Gift Card **3rd Prize:** \$25 Amazon Gift Card

Photo Contest

Prizes awarded to the photos uploaded to the Whova App that earn the most likes. **Entries must be uploaded to Whova by 1:00pm EDT on Thursday, April 20.**

1st Prize: \$50 Amazon Gift Card **2nd Prize:** \$25 Amazon Gift Card **3rd Prize:** \$25 Amazon Gift Card

Leader Board Contest

Prizes awarded to the person with the most points as of **1:00pm EDT on Thursday, April 20** for participation in the Whova App community board. Point total is shown on the Whova TMA MYM23 Leader Board.

1st Prize: \$100 Amazon Gift Card **2nd Prize:** \$75 Amazon Gift Card **3rd Prize:** \$50 Amazon Gift Card



CONNECT. COLLABORATE. EXCHANGE.
THE MONITORING ASSOCIATION MIDYEAR MEETING, APRIL 18-20, VIRTUAL

Trivia Contest Answer Sheet

Answer as many of the following questions as you are able and submit for a chance to win!

Deadline: 10:00AM, ET, Thursday, April 20th

Submit your answer sheet to: meetings@tma.us

1. **Which of the following is not a TMA program?**
 - ☐ Five Diamond
 - ☐ All Star
 - ☐ IQ
 - ☐ FirstNet
2. **Which NRTL certification(s) can be used to become FirstNet certified?**
 - ☐ Underwriters Laboratories (UL)
 - ☐ Intertek (ETL)
 - ☐ Factory Mutual (FM)
 - ☐ All of the above
3. **What is the name of the TMA program that saves time and improves the accuracy of communication with emergency services?**
 - ☐ PDQ
 - ☐ Express Signaling
 - ☐ ASAP
 - ☐ Quick Access
4. **TMA's Stanley C. Lott Memorial Award is presented at the TMA Annual Meeting and was given for the first time in 1991. For which association(s) did Stanley Lott serve as President?**
 - ☐ CSAA (now TMA)
 - ☐ NBFSA (now ESA)
 - ☐ Alarm Association of Florida
 - ☐ All of the above
5. **What is the name of TMA's program for rising young leaders in the alarm industry?**
 - ☐ Upward Bound
 - ☐ NextGen
 - ☐ Leaders for Tomorrow
 - ☐ Hope for the Future
6. **What opportunity(ies) does TMA offer its members?**
 - ☐ Education & Networking at Meetings
 - ☐ Online Training and Webinars
 - ☐ A Job Board and a List Serve
 - ☐ All of the above
7. **TMA was formed in 1950 under what acronym?**
 - ☐ CSAA
 - ☐ TMA
 - ☐ CESSA
 - ☐ AIA
8. **What is housed in the McLean, Virginia headquarters of TMA and can be viewed by appointment?**
 - ☐ The Alarm Industry Museum
 - ☐ The Alarm Industry Records Room
 - ☐ The Alarm Industry Trophy Room
 - ☐ None of the above

YOUR NAME: _____

COMPANY: _____

EMAIL ADDRESS: _____



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THE MONITORING ASSOCIATION MIDYEAR MEETING, APRIL 18-20, VIRTUAL

TMA 2023 MYM

Icon Contest Answer Sheet

Find at least 9 icons and correctly identify the Sponsoring Company Name where the icon was found.

Deadline: 10:00AM, ET, Thursday, April 20

Submit your answer sheet to: meetings@tma.us



Company Name: _____



Company Name: _____



Company Name: _____



Company Name: _____



Company Name: _____



Company Name: _____



Company Name: _____



Company Name: _____



Company Name: _____



Company Name: _____

YOUR NAME: _____

COMPANY: _____

EMAIL ADDRESS: _____



ADT provides safe, smart and sustainable solutions for people, homes and businesses. Through innovative offerings, unrivaled safety, and a premium customer experience, all delivered by the largest network of smart home security and rooftop solar professionals in the U.S., we empower people to protect and connect to what matters most.

For 145 years, ADT has made the security of our customers our top priority. Today, more than 17,000 professionals in over 200 locations throughout the U.S. ensure that our over 6 million customers stay as safe and secure as possible. ADT yard signs stand in front of millions of American homes and symbolize protection backed by 20,000 employees who passionately believe in helping protect property and helping save lives.

Every year, ADT team members volunteer thousands of hours to support nonprofit agencies in their local communities through the ADT Always Cares program. ADT firmly believes that everyone should feel safe and secure, which has been our guiding principle in our work with community activities and causes.

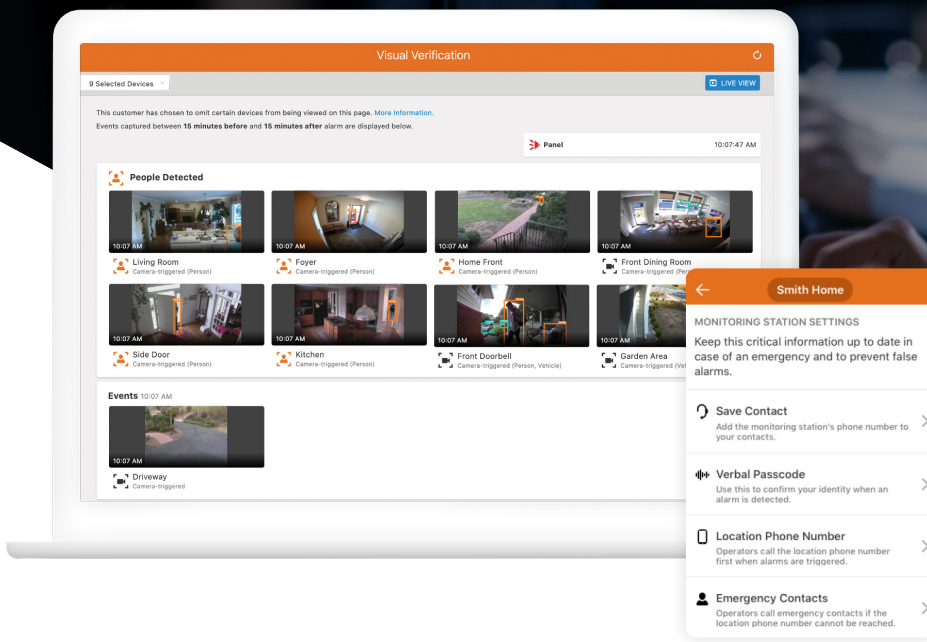
We are proud of our partnership with Habitat for Humanity, where we help build homes in underserved communities. We collect cash and product donations, with ADT providing smart security and rooftop solar systems for the homes.

ADT partners with local communities and encourage employees to join one or more of our Business Employee Resource Groups (BERGs), special interest volunteer groups that actively contribute to making our workplace more inclusive for all employees. ADT provides each of our nine BERGs with \$9,000 to donate to nonprofit 501(c) organizations that align with the mission of the BERG.





Monitoring Station Integrations



Alarm.com's monitoring station integrations help transmit critical data to streamline operations and improve the customer experience.

Take advantage of these award-winning features to prioritize alarms, improve operator efficiency, and reduce false dispatch for false alarms:

- + Smart Signal
- + Non-Intrusion Device Sync
- + Visual Verification with People Detection

Additional features include Sensor Walk Test, Zone Sync, and more.



Ambient Insights for Alarm Response

Help reduce false alarms and enhance security services by learning the unique activity patterns of any home or business and delivering contextual information to monitoring stations.

Escalated Events for Proactive Video Monitoring

Monitoring station operators are notified when a person or vehicle is detected by cameras on a customer's property, enabling operators to assess the situation and dispatch responders as needed. Customers have complete control over which cameras are included.

For more information on Alarm.com monitoring station integrations, contact CSintegration@alarm.com.

Altronix®

OA2 - Occupancy Alert System



Continuously monitors normal traffic patterns to provide notifications of unauthorized activity.

PROVIDES SITUATIONAL AWARENESS OF SECURE AREAS

APPLICATIONS:

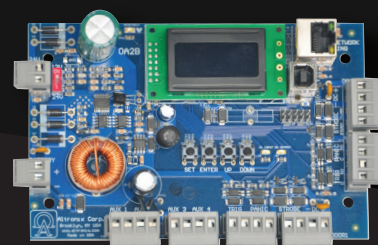
- Retail
- Lodging
- Hospitality
- Convenience Stores
- Fast Food
- Meeting Rooms
- Healthcare
- Public Venues
- Education
- Parks & Recreational Facilities
- Transportation

ACTIVATES VIA:

- Deadbolt/Locking Device
 - Latch Monitor
 - Motion Sensor
 - Door Contact
- Integrates with Existing Door Hardware*

ALERT NOTIFICATIONS:

- Visual Device (LED)
- Audible Devices
- Security System Integration
- Push Notification to POS System



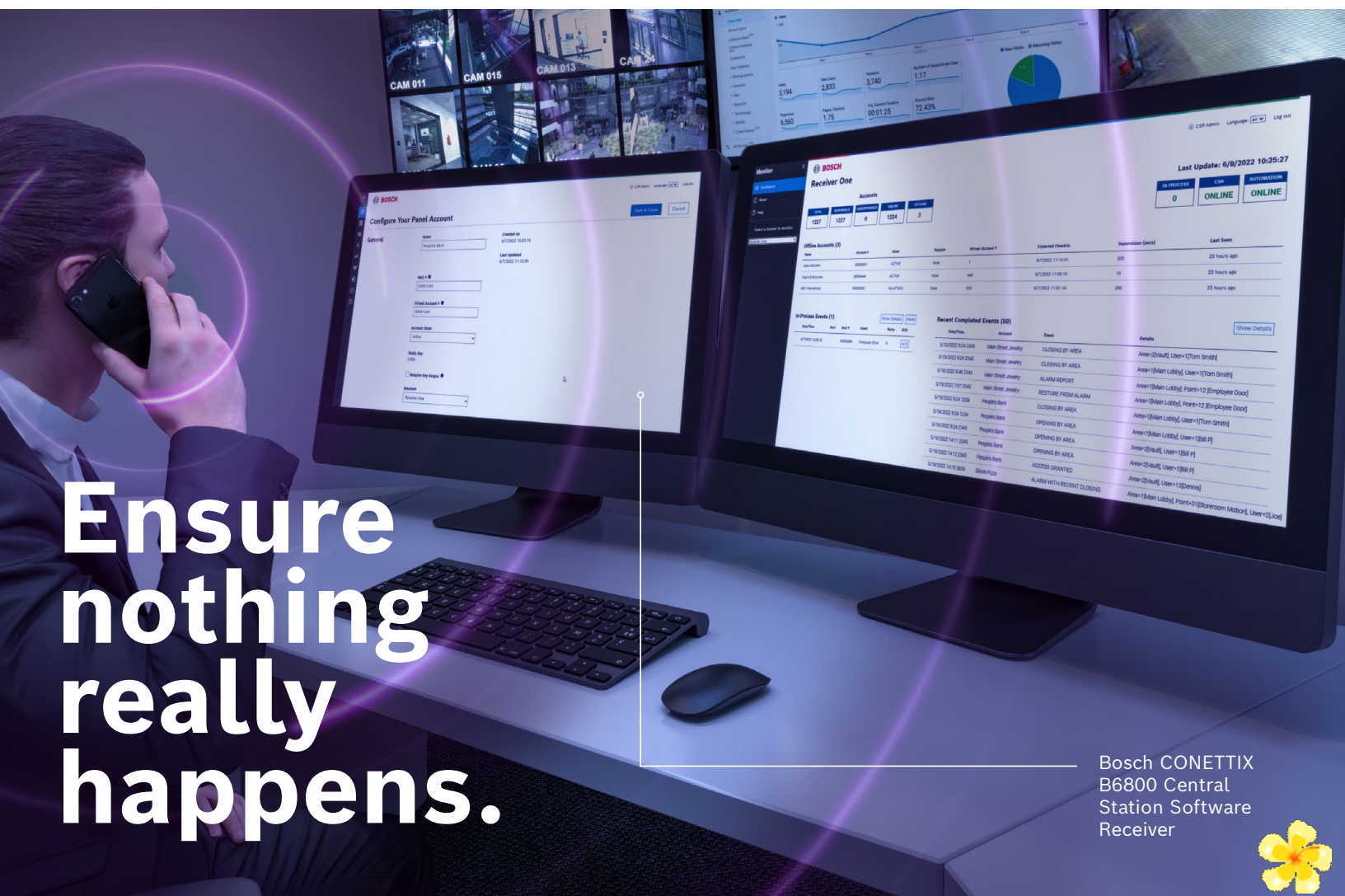
GLOBAL HEADQUARTERS – BROOKLYN, NY, USA | BACKED BY A LIFETIME WARRANTY

For more information, email: info@altronix.com



BOSCH

Invented for life



Ensure nothing really happens.

Bosch CONETTIX
B6800 Central
Station Software
Receiver



Bosch CONETTIX B6800 Central Station Software Receiver

Easy to configure, operate and maintain

Fast, accurate, reliable response to emergency events is the key to ensuring security. The CONETTIX B6800-SR Software Central Station Receiver is the heart of your alarm communication system. B6800-SR is a software-based IP receiving platform that features Bosch's award winning CONETTIX IP alarm communication technology to receive alarm messages, process the data quickly and securely pass the information on to your choice of monitoring automation software. Operating on commercial off-the-shelf Windows software, B6800-SR is simple to install, simple to use and simple to maintain.

A browser-based user interface means that there is no special software to install on your operators' workstations. Multiple operators can maintain your database simultaneously, greatly streamlining operation – especially in large monitoring centers. B6800-SR operates on your computers, so there is no proprietary hardware to buy or maintain. With flexible licensing for up to 10,500 alarm accounts, B6800-SR has the scalability to support small, medium and large monitoring centers.

With the CONETTIX B6800-SR Software Central Station Receiver, you experience state of the art technology to allow you to provide peace of mind. It's like nothing really happens.

For more information please visit: boschsecurity.com



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See why we're the leading security and low-voltage distributor

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- Immediate product availability with thousands of in-stock items
- Fast shipping and free pick up anytime at our 100+ locations
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adiglobal.com/us

resideo



PROSERIES

The Ultimate Smart Security System



Bring security, life-safety and smart control together in one simple platform.

- Innovative modular design
- Built-in Amazon Alexa
- Operate, program, upgrade and maintain locally or remotely
- Easy to learn, quick to install, simple to maintain

All this together to help dealers –

WIN more customers,
KEEP them longer and
DRIVE profits.



RSPNDR

Delivers the industry's most reliable and comprehensive patrol service, driven by the country's largest on-demand guard network.

We provide transparency and accountability that never existed before.



Faster, better alarm response

Our nation-wide network of on-demand licensed guards responds to alarms dramatically faster than industry standards.

We're setting the bar higher!



Transparency and accountability

Real-time visibility and data-driven insights into how each alarm response is performed.

Say goodbye to being in the dark about a guard's location and how incidents are resolved.



Leading-edge technology

The RSPNDR platform automates key processes that eliminate time-consuming manual work.

With a click of a button, guards can be dispatched in seconds rather than minutes.



TRG Associates, Inc. is a premiere management consulting firm specializing in the electronic security alarm industry.

Since 1991, TRG Associates has assisted a range of security alarm, fire, & PERS companies with the implementation of cost-effective business solutions to meet a wide range of needs. At TRG, we can assist companies in the following areas:

- [Due Diligence](#)
- [Acquisition Planning](#)
- [Business Valuation](#)
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With thirty plus years of experience TRG Associates provides valuable knowledge, guidance, and expertise in these industries.

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Take Command Of Your Most Essential Operations

Bold Group empowers security leaders to be efficient, effective, and always one step ahead.



For over 40 years Bold Group has served the security and alarm industry with the most comprehensive array of alarm monitoring and integrated financial and business management solutions tailored to achieve optimal business performance for security operations centers, central monitoring stations, security dealers, and integrators.

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Monitoring Center Online Operator Training - The Industry's Gold Standard



TMA first launched its Online Operator Training course in 2004 to address the challenges of 21st century professional monitoring.

The TMA Operator Level 1 Training Course is a manageable introduction to the industry. It was most recently updated in November 2017.

TMA volunteers and staff, with vast experience in the industry and in training, developed the program which has been reviewed extensively by our industry vetting partners and is recognized as the gold standard in monitoring center operator training.

The TMA Operator Level 2 Online Training Course is an appropriate next-step training for anyone who has completed and passed Level 1. The rewritten course is highly relatable and challenges the operator to expand their knowledge through a focus on critical-thinking exercises associated with team-building, conflict resolution and more impactful customer care. Through an introduction to leadership, operators will experience a new skillset that reinforces accountability through better communication, conflict resolution, cyber vigilance, and personal responsibility.

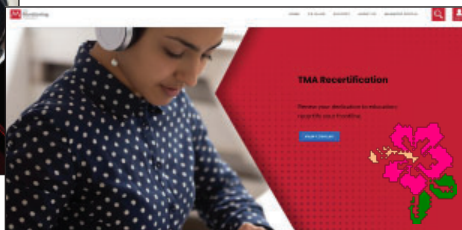
TMA's Online Operator Training Programs:

- Online Operator Training - Level 1
- Online Operator Training - Level 1 (Seven Individual Modules)
- Online Operator Training - Level 2

Learn more at www.tma.us/education/

Train. Motivate. Advance.

TMA's NEW Learning Management Portal- Take a look!



**See a whole new look and feel!
Experience upgraded features.**

Visit www.TMATraining.org

PROGRAMS THAT ENHANCE SERVICE QUALITY

FirstNet

Is your company in search of a faster, more reliable, high-speed cellular network? FirstNet is the answer. Initially designed for use by first responders, FirstNet is now available for use by the alarm industry to reliably communicate public-safety related signals to a monitoring center.

TMA is the designated certifying body for security industry companies who seek to use FirstNet. Eligible service providers are required to have NRTL or IQ certification to apply for FirstNet certification.

Five Diamond

TMA's Five Diamond designation provides a competitive edge for your company in the marketplace. The program enables participating companies to display their Five Diamond designation on marketing materials, raising its status in the eye of the public.

It improves your position with insurance companies and financial institutions, leading to favorable rates and discounts and increased valuations. Participating companies also gain access to resources and support that will help you advance your business.



IQ Certification

If you're looking for a way to set yourself apart from your competition, IQ Certification is a great differentiator.

As the only quality-control program for installations, monitoring, maintenance and service of electronic safety systems, IQ Certification serves as a badge of honor for companies that have met the program's criteria to earn certification.

IQ Certified companies are able to develop positive relationships, a positive revenue stream, and positive customer feedback – the three main ingredients for running a successful business.

Visit <https://tma.us/programs/> for detailed information on these and other TMA programs designed to strengthen the quality of your service and communicate your business' commitment to excellence.

THE MONITORING ASSOCIATION



MID-YEAR MEETING
APRIL 18-20, 2023
VIRTUAL



The
Monitoring
Association®