



**MEDIA CONTACT:**

Leigh A. McGuire  
*Dir., Marketing and Communications*  
TMA  
Email: [lmcguire@tma.us](mailto:lmcguire@tma.us)  
Direct: +1.703.660.4916

## **The Monitoring Association Launches Bi-Annual Industry-wide Wage and Salary Survey**

**Nov. 12, 2019, McLean, Va.** – The Monitoring Association’s (TMA) 2019 Wage and Salary Survey is now open for participation. Companies from across the security industry are invited to participate in this year’s survey—from security dealers and system integrators to monitoring centers. The data collected will be compiled and analyzed by [TRG Associates](#) with final results being published and available for sale in aggregate form.

***TMA membership is not a requirement for participation.*** All interested companies are highly encouraged to take part in the survey. TMA members will receive preferred pricing on the purchase of the final survey report, but all participating companies will receive a discount on the final report.

“This year’s survey has been expanded to gather a broader and deeper scope of data from companies spanning the entire sales and service channel,” stated TMA Executive Director Celia T. Besore. “Our goal is to publish a robust reporting of current compensation and benefits for key positions that will serve as a valuable reference and resource for security industry companies in their hiring process.”

The survey seeks compensation and benefits information for these areas of responsibility:

- Executive and Operational Management
- Monitoring Center
- Office Support
- Sales & Marketing
- Dealer & Customer Support
- IT & Telecom Services

The survey link is <https://www.surveymonkey.com/r/6LCBQJ3>. The survey may also be reached from the TMA website homepage at [www.tma.us](http://www.tma.us).

**The deadline for survey completion is Friday, December. 13, 2019.**

Please contact TMA Director of Marketing and Communication Leigh A. McGuire with any questions regarding the survey at [lmcguire@tma.us](mailto:lmcguire@tma.us) or (703) 660-4916.

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## **About The Monitoring Association**

The Monitoring Association (TMA), formerly the Central Station Alarm Association (CSAA), is an internationally-recognized non-profit trade association that represents professional monitoring companies, security systems integrators, and providers of products and services to the industry. Incorporated in 1950, TMA is legally entitled to represent its members before Congress and regulatory agencies on the local, state and federal levels, and other authorities having jurisdiction (AHJs) over the industry. Learn more online at <https://tma.us/about-tma/>.