



SECURITY SALES & INTEGRATION



2018 TMA/SSI Monitoring Technology Marvel Award Application

1. Company Contact Information:

Company Name _____
CEO/Principal _____
Street Address _____
City _____
State _____
Zip _____
Country _____
Full Name and Title of Person Submitting Application _____
Email _____
Phone _____

Do you agree to be featured in the August issue of *Security Sales & Integration*? Yes No

Should you win, will you have a rep at ESX 2018 to accept the Marvel award? Yes No
If yes, name of person _____

2. Demographics Information:

- Markets served (residential, commercial, etc.) _____
- Geographical areas served _____
- Number of years monitoring center has been in business _____
- Number of employees _____
- Company's gross revenue _____
- Number of monitoring centers _____

- Locations of monitoring centers _____
- Number of monitored accounts _____
- Does your company offer wholesale/third party monitoring? Yes No
 - If yes, what percentage of your total monitored accounts are as an outsourced provider to installing dealer companies? _____
- Number of installed accounts (if any) _____
- TMA member? Yes No
 - If yes, number of years company has been a member of TMA _____
- Is Your Monitoring Center TMA Five Diamond? Yes No
- What events does your company monitor? (select all that apply)
 - Burglar
 - Video
 - Tracking/GPS
 - Fire
 - Weather
 - Waterflow
 - Medical
 - Transportation
 - Temperature
 - PERS
 - Cyber/Networks
 - Access Control
 - Wearables
 - Carbon Monoxide
 - Guards
 - Elevator
 - Outdoor
 - Other Industrial Processes (specify) _____
 - Other (specify) _____

3. Entry Categories

There will be one overall Marvel Award winner chosen from the categories listed below. (Best in Category may also receive recognition from TMA and SSI). Select category you are entering from the list below. (To enter more than one technology example, please complete separate application forms).

- 3A. Best implementation of video monitoring
- 3B. Best implementation of PERS monitoring
- 3C. Best implementation of contact center technology
- 3D. Best cybersecurity
- 3E. Best new business model
- 3F. Best implementation of Cloud technology
- 3G. Open (examples: redundancy; leading-edge training techniques; tech that helps dealers like remote services or lone worker monitoring; applying tech to a new application like agriculture, wildlife, environmental, etc.; automation)

Answer the following questions applicable to your technology implementation as completely as possible:

1. Describe specifically the technology recently implemented by your monitoring center(s).

2. How is that technology improving your company's outcomes, efficiencies, effectiveness and/or profitability?

3. Is your monitoring center breaking new ground in the industry? If yes, how?

4. Has your monitoring center's use of this technology been recognized in the markets served? For instance, if you are a wholesale provider, has your technology been recognized for helping your dealer customers be more successful?

5. Has your technology resulted in more effective alarm management and/or false dispatch reduction?

6. Do you have any examples of how your technology has saved lives or property or helped apprehension?

7. How is the technology being deployed to advance the professional monitoring industry?

8. Include any applicable supporting materials, statistics, data, or photos.

**Save this form, and email to Communications@tma.us with any supporting materials. If you do not receive confirmation of receipt, please send a separate email to elasko@tma.us.
Submission deadline: March 30, 2018.**